Procurement Policy
2019-2022

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Approved by: Governing Bodies
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Document author(s): Associate Director of Procurement and Commercial Development
## PROCUREMENT POLICY

**Title**
Procurement Policy

**Amendments**
N/A

**Purpose**
To ensure CCG compliance with procurement legislation and that there is a process in place to manage decision-making and the procurement process.

**Superseded Documents**
- Procurement Policy - NHS Mansfield & Ashfield/NHS Newark & Sherwood CCGs
- Procurement Policy - Greater Nottingham Clinical Commissioning Partnership

**Audience**
All employees of the six Mid Nottinghamshire and Greater Nottingham CCGs (including those working within the organisation in a temporary capacity).

**Consulted with**
N/A

**Equality Impact Assessment**
Complete (see Appendix A)

**Approving Body**
Governing Bodies

**Date approved**
August 2019

**Date of Issue**
September 2019

**Review Date**
August 2022

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1. **Introduction and Overview**

1.1. NHS Mansfield & Ashfield CCG, NHS Newark & Sherwood CCG, NHS Nottingham City CCG, NHS Nottingham North and East CCG, NHS Nottingham West CCG and NHS Rushcliffe CCG (together the 'CCGs') have a responsibility to ensure that they have a consistent, transparent and effective approach to the procurement, commissioning and contract management of goods, services and works.

1.2. As commissioners of healthcare services, the CCGs have a clear responsibility to ensure procurement and commissioning decisions meet the needs of its population. Services have to be affordable, sustainable and within the limits of the available resources.

1.3. The CCGs are committed to reducing health inequalities, delivering measureable population health benefits, improved patient experience and ease of access.

1.4. Changes in the roles of hospitals and a shift to primary care leading and delivering more services in a community based setting, will require the CCGs to work closely with all providers, including Integrated Care Providers and Primary Care Networks, and to develop innovative procurement and contracting solutions.

1.5. There are limits on the resources available, and CCGs have to be able to demonstrate they are achieving value for money. Through service development proposals and Quality Innovation Productivity and Prevention (QIPP) schemes an evidence based approach to identifying and delivering commissioning priorities will continue.

1.6. Services will be continually reviewed to identify opportunities to improve efficiency, extend choice and access, and improve the quality of outcomes and patient experience.

1.7. The CCGs will ensure that they manage the procurement of their own management and operational needs to facilitate the delivery of effective health services to the local population for which they are responsible.

1.8. When undertaking procurement activities the CCGs are required to comply with legal requirements, CCGs’ established governance structure and professional and ethical standards in order to achieve efficient and productive procurement processes.

1.9. This Procurement Policy outlines key principles and considerations that will inform decision-making; it is not intended to be comprehensively prescriptive and recognises the necessity for situational discretion when appropriate.

1.10. Recognising the often complex and continually developing regulatory regime that impacts on procurement and contract award decisions, appropriately qualified and experienced advice and guidance should be sought to inform decision-making regarding the awarding of contracts and associated processes.

1.11. This policy takes into account current competition and procurement rules and will be updated in line with any changes to UK/EU legislation and NHS Policy.
1.12. This Procurement Policy is designed to ensure:

- Compliance with laws, regulations and guidance;
- Probity in spending public funds;
- Professional and ethical conduct;
- Best value for money;
- Efficiency, effectiveness and environmental and socio-economic sustainability.

1.13. This Procurement Policy describes:

- Scope, application, key principles, policy ownership and responsibilities;
- Procurement rules and requirements;
- Thresholds, approvals and procurement routes.

1.14. This Procurement Policy aims to:

- Make real and positive contributions to the strategic direction of the CCGs;
- Support the delivery of the NHS Long Term Plan;
- Support the efficiency agenda;
- Support the development of integrated care systems;
- Streamline procurement processes;
- Make a direct contribution to improved patient care;
- Support collaborative commissioning;
- Support the effective use of resources.

1.15. A number of guidance documents and templates will be developed to compliment this policy.

1.16. Whilst the CCGs have established aligned governance arrangements and a joint staffing structure, it is important to remember that the legal requirements remain the responsibility of each individual organisation. This policy has been developed for implementation across the CCGs to ensure a consistent approach and aligned working practices; however, each CCG will need to continue to be able to demonstrate its own compliance with all procurement and competition legislation and guidance.

2 Scope

2.1 This policy applies to all staff who procure goods, services or works on behalf of the CCGs, including staff on temporary or honorary contracts, appointed representatives acting on behalf of the CCGs, staff from member practices and any external organisations (e.g. Commissioning Support Unit).

2.2 All expenditure by CCGs for their own operational and management needs are subject to this policy, including:

- Revenue expenditure and capital expenditure;
- Corporate/Indirect spend (supplies procurements);
• Spend 'hosted' on behalf of other bodies;
• Commissioned Healthcare Services; and
• Any fully delegated responsibilities under co-commissioning arrangements.

2.3 In the event of full delegation, CCGs, under Primary Care co-commissioning, are free to make procurement decisions subject to the terms of their delegation agreement with NHS England practice, with the following exception:

• Settlement of a claim: the value of the settlement exceeds £100,000;
• Scheme: any matter under the Delegated Functions which is novel, contentious or repercussive; and
• Contracts; in relation to contracts for Alternative Primary Medical Services Contracts (APMS), which has or is capable of having a term which exceeds five years.

2.4 Procurement decisions relating to services provided by GP practices shall be submitted to the Primary Care Commissioning Committees for approval. Where the CCGs are seeking to directly award a contract to GP practices, safeguards must in be in place to ensure transparency of decision and management of conflict of interest.

2.5 Arrangements under which the CCGs collaborate with other public bodies (for example under non legally binding memoranda of understanding (MOU)) will not ordinarily constitute public contracts for the purposes of procurement law, but will be subject to the internal approval processes for non-competed expenditure set out in the Standing Financial Instructions and this policy.

3 Policy Statement

3.1 The purpose of this policy is to provide clear and effective guidance to all the CCGs’ officers when undertaking procurement activities. Therefore, this policy:

• Sets out the laws, rules, regulations and policies applicable to procurement;
• Incorporates key procurement principles, standards and best practices;
• Delivers a mechanism to drive procurement compliance and efficiency throughout the CCGs;
• Provides procurement procedures, templates and tools to support the CCGs' officers involved in procurement of goods and services.

3.2 The policy within this arena is particularly complex as it sits within a wider framework of healthcare policy and UK/EU legislation. The CCGs’ approach to procurement is to operate within legal and national policy frameworks and to use procurement as one of the system management tools available to strengthen commissioning outcomes through:

• Managing market capacity to meet the CCGs' need and the demand for clinical services in the local health economy;
• Using competitive tension to facilitate improvements in choice, quality, efficiency, access and responsiveness; and
• Being open to new and innovation approaches to procurement and commissioning of services and new contracting models.

3.3 NHS and the wider public sector procurement is subject to international and national rules, principles, regulations and guidance. In procuring services and goods, the CCGs will comply with the legislation that governs the award of contracts by public bodies. This includes adherence to:
• Public Contracts Regulations 2015 (PCR 2015);
• Concessions Contracts Regulations 2016 (CCR 2016);
• National Health Service (Procurement, Patient Choice and Competition) (No. 2) Regulations 2013 (PPCCR 2013);
• The NHS Act 2006 (as amended);
• The Public Services (Social Value) Act 2012;
• The Equality Act 2010;
• Modern Slavery Act 2015;
• HM Treasury ‘Managing Public Money’.

3.4 The application of this policy will align with the requirements of the Nottingham and Nottinghamshire Integrated Care System (ICS) in its role as Strategic Commissioner to develop the desired population health and care outcomes for the system.

3.5 The ICS will oversee the commissioning intentions across the Nottingham and Nottinghamshire system, including an approach to “best value”, whilst respecting the requirements of the CCGs to comply with procurement legislation.

3.6 The ‘best value’ approach will include a benchmarking and best value assessment to decide whether a procurement process is the optimal approach to deliver the desired population health outcome. This assessment and the legislative review will inform the procurement process.

3.7 Service specifications will include best practice principles related to economic, social and environmental factors.

4 Associated Policies and Procedures

4.1 This policy and any procedures derived from it should be read alongside and in conjunction with the following:
• The CCGs' Constitutions, which include Standing Orders, Standing Financial Instructions, Schemes of Reservation and Delegation and Prime Financial Policies.
• Raising Concerns (Whistleblowing) Policy.
• Freedom of Information (FOI) Policy.
• Equality Impact Assessment Guidance.
• Conflicts of Interests Policy.
- Risk Management Policy.
- Gifts, Hospitality & Sponsorship Policy.
- Service Benefit Review Policy.
- Fraud Corruption and Bribery Policy.
- NHS England Standing Financial Instructions in so far as they impact on the procurement of GP services under full delegation of the co-commissioning provisions.

5 Application of this Policy

5.1 This policy sets out in all instances the actions of any of the CCGs' officers involved in and/or considering entering into a contract or committing the CCGs to any expenditure: they must do so in accordance with this policy and any of the CCGs' applicable policies.

5.2 This policy sets out:
- How the CCGs will meet statutory procurement requirements, primarily the Public Contracts Regulations 2015 and the National Health Service (Procurement, Patient Choice and Competition) Regulations 2013.
- The CCGs' approach for facilitating open and fair, robust and enforceable contracts that provide value for money and that deliver required quality standards and outcomes, with effective performance measures and contractual lever.
- How to determine the most appropriate procurement route to procure goods and services to meet each of the CCGs' operational and management needs: taking account of its own internal financial policies and procurement regulations. To reduce the cost of procuring goods and services, CCGs' officers should make best use of national or other frameworks where they are able to demonstrate value for money.
- The transparent and proportionate process by which the CCGs will determine whether health and social services are to be commissioned through existing contracts with providers, competitive tenders, via a framework approach or through alternatives provided for in procurement regulations.
- How to enable early determination of whether, and how, services are to be opened to the market, to facilitate open and fair discussion with existing and potential suppliers and providers, thereby to facilitate good working relationships.
- How to enable the CCGs to demonstrate compliance with the general principles of good procurement practice.

5.3 Those general principles are:
- **Transparency:** Making their purchasing and commissioning intent clear to the market place, including the use of sufficient and appropriate advertising of tenders, transparency in making decisions not to tender, and the declaration and appropriate management of conflicts of interest.
- **Proportionality:** Making procurement processes proportionate to the value, complexity and risk of the services contracted, and critically not excluding potential providers through overly bureaucratic or burdensome procedures.
• **Non-discrimination**: Having specifications that do not favour one or more providers. Ensuring consistency of procurement rules, transparency on timescale and criteria for shortlist and award.

• **Equality of Treatment**: Ensuring that all providers and sectors have equal opportunity to compete where appropriate; that financial and due diligence checks apply equally and are proportionate; and that pricing and payment regimes are transparent and fair.

5.4 Users of this policy should refer to the procedures and templates relating to this policy which provide further guidance and clarification on the application of this policy in practice.

6 **Accountabilities and Responsibilities**

6.1 **The CCGs’ Governing Bodies**
The Governing Bodies, and all Committees of the Governing Bodies, are responsible for setting the approach for facilitating open, transparent and fair, proportionate procurement processes and ensuring procurement decisions and procurement processes are in accordance with this policy.

6.2 **The Accountable Officer**
The Accountable Officer has overall accountability for the CCGs’ procurement processes.

6.3 **Director of Commissioning**
The Director of Commissioning has overall responsibility for the CCGs’ procurement decisions and procurement processes.

6.4 **Strategic Commissioning Committees**
The Strategic Commissioning Committees are responsible for ensuring procurement decisions are supported by relevant business cases and that risks associated with direct awards are identified and managed.

6.5 **Primary Care Commissioning Committees**
The Primary Care Commissioning Committees are responsible for approving procurement decisions where GP practices are providers.

6.6 **Audit and Governance Committees**
The Audit and Governance Committees are responsible for ensuring compliance with competition waiver processes.

6.7 **Procurement Lead**
This policy is owned by the Associate Director of Procurement and Commercial Development, who is responsible for:

- Ensuring that the principles of good procurement practice are embedded within the CCGs;
- Monitoring legislation and incorporating any significant policy or procedural developments, or as required by statutory or mandatory requirements;
• Reviewing and updating the policy as a minimum on an annual basis following an approved change control process;
• Identification of risks associated with direct award of contracts without competition;
• The review and sign-off for procurement exemptions in line with Standing Financial Instructions, prior to scrutiny by the Audit and Governance Committees.

6.8 **CCG Staff**
All of CCGs' officers are responsible for complying with this procurement policy and associated procedures. All CCG staff shall:
• Only procure goods, services and works on behalf of the CCGs;
• Only procure goods, services and works in accordance with the CCGs' Scheme of Financial Delegation.

In instances where staff are unsure about a course of action, then they should seek advice and guidance from the Associate Director of Procurement and Commercial Development.

6.9 **Authority**
The CCGs, individually or collectively, are accountable for the purchase of goods and services in relation to any commissioned health services for which it is responsible and its own operation and management needs; specifically:
• Any proposed market intervention and any associated procurement route;
• The approval of any specifications or service models directly affecting its respective requirements or that of the local population;
• The evaluation criteria used for the procurement of goods or services;
• Signing off decisions on which providers to invite to tender; and
• Making final decisions on the selection of the provider.
• Arrangements for delegation of authority to officers are set out in the relevant Scheme of Reservation and Delegation, and Prime Financial Policies / Detailed Financial Policies.

6.10 In the event of any discrepancy between this policy and the relevant Scheme of Reservation and Delegation, and Prime Financial Policies / Detailed Financial Policies, the Scheme of Reservation and Delegation, and Prime Financial Policies / Detailed Financial Policies will take precedence.

7 **Investment and Disinvestment Process**

7.1 All requests for investments must be supported by a business case. The authorisation of the investment recommendation is subject to the following approval route in accordance with the CCGs’ Schemes of Reservation and Delegation and Standing Orders.
Commissioning Decisions – Investments:

<table>
<thead>
<tr>
<th>Delegated to</th>
<th>Value per CCG</th>
<th>Maximum total value across the 6 CCGs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accountable Officer or Chief Financial Officer (retrospectively reported to the Strategic Commissioning Committees)</td>
<td>Up to £49,999</td>
<td>Up to £149,999</td>
</tr>
<tr>
<td>Strategic Commissioning Committees</td>
<td>£50,000 to £499,999</td>
<td>£150,000 to £1,499,999</td>
</tr>
<tr>
<td>Governing Bodies</td>
<td>£500,000 and above</td>
<td>£1,500,000 and above</td>
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</table>

7.2 All requests for disinvestments must be subject to the CCGs’ Service Benefit Review Policy and authorisation of the recommendation is subject to the following approval route in accordance with the CCGs' Scheme of Reservation and Delegation.

Commissioning Decisions – Disinvestments:

<table>
<thead>
<tr>
<th>Delegated to</th>
<th>Value per CCG</th>
<th>Maximum total value across the 6 CCGs</th>
</tr>
</thead>
<tbody>
<tr>
<td>Strategic Commissioning Committees</td>
<td>Up to £99,999</td>
<td>Up to £299,999</td>
</tr>
<tr>
<td>Governing Bodies</td>
<td>£100,000 and above</td>
<td>£300,000 and above</td>
</tr>
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8 **Procurement Approach**

8.1 For all of the CCGs’ own operation and management needs and to assure the delivery of goods and services, the CCGs shall adopt a procurement approach in compliance with their obligations under procurement legislation and the other applicable legislation referred to above.

8.2 The CCGs' main objective via a procurement process for health services is to provide patients with services that are high quality, responsive and appropriate to their need, whilst ensuring that the CCGs comply with their legal obligations. The CCGs will strive to ensure that its service providers and suppliers can anticipate and respond to changes in the CCGs' needs and will value the need to provide quality and value for patients. When procuring health care services, the CCGs are required to act with a view to:

- Improving the quality of the services;
- Improving efficiency in the provision of the services;
- Meeting the needs of the local population;
- Keeping within approved budgets/cost limitations;
- Meeting probity and propriety requirements; and
- Demonstrating value added to the local community.

8.3 When conducting competitive tender processes for its own operational and management needs and any type of health care services contract, the CCGs will, whilst ensuring that it complies with its legal obligations, seek to:
• Select the method of procurement which is most proportionate, most effective and ensures best value for the service(s) in question;

• Award contracts based on the most economically advantageous tender criteria with particular focus being given to those services that are most likely to deliver continuous improvement in terms of quality, efficiency and effectiveness;

• Work with providers fairly and transparently at all times;

• Recognise that certain specialities/services may have a monopoly on expertise and where appropriate strive to seek out new and innovative relationships in order to widen the healthcare market;

• Continuously explore ways of encouraging new providers into the market;

• Monitor existing contracts and service arrangements via the tender process to ensure that they deliver best value in line with the competitive market;

• Stimulate diversity and innovation, enhance choice for service users, and create the conditions in which new suppliers might take root and be able to enter the market; and

• Design and deliver services to meet the differing needs of the community by consulting with prospective providers, other local NHS organisations and all sections of the local community.

8.4 The CCGs will follow the principled-based approach set out in procurement regulations with a view to improving the quality and efficiency in the provision of NHS health care services and with a view to:

• Where appropriate, providing services in an integrated way;

• Enabling providers to compete to provide the services;

• Allowing patients a choice of provider of the services; and

• Encouraging innovation and development.

9 Procurement Route

9.1 The procurement route to be used in relation to each contract shall be determined by the contract value. The contract value of each contracting opportunity must be a genuine pre-estimate of the total contract value (ie. three year contract of £50,000 per year = total contract value of £150,000). Contract values must not be deliberately split/disaggregated to avoid the need to consider competition.

9.2 Where a contract is being placed on behalf of one or more CCGs the relevant contract value for the purposes of determining the appropriate procurement is the full contract value. It should not be disaggregated down to individual CCG level.
In order to comply with the procurement regulations, and to ensure equity to all sectors, the CCGs will ensure full compliance with the following procurement thresholds:

<table>
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<tr>
<th>Contract Value (over the full term of the contract)</th>
<th>Goods/Services/Works</th>
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<tr>
<td>&lt;£24,999</td>
<td>No formal process is required although best value for money should be sought at all times and purchases should be from a reputable source. Advice to be sought from the CCGs’ Associate Director of Procurement and Commercial Development as required.</td>
</tr>
<tr>
<td>£25,000 - £99,999</td>
<td>A minimum of three quotations must be sought. Quotations should be in writing but not subject to formal receipt process and can be faxed, posted or emailed. Advice to be sought from the CCG Associate Director of Procurement and Commercial Development as required.</td>
</tr>
<tr>
<td>£100,000 – below the Public Contract Regulation Threshold applicable at the time. (As at 1 January 2018, Supplies/Services Value = £181,302 Works =£4,551,413)</td>
<td>A minimum of three tenders must be sought. All opportunities must be advertised on the Contracts Finder Procurement Portal. Tender process to be conducted using an e-tendering platform. Advice to be sought from the CCG Associate Director of Procurement and Commercial Development as required.</td>
</tr>
<tr>
<td>Equal to or above the Public Contract Regulation Threshold applicable at the time. (As at 1 January 2018 Supplies/Services Value = £181,302 Works =£4,551,413)</td>
<td>Compliance with the Public Contract Regulations 2015. Advice to be sought from the Associate Director of Procurement and Commercial Development.</td>
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<table>
<thead>
<tr>
<th>Contract Value</th>
<th>Commissioned Healthcare Services</th>
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<tr>
<td>&lt;£99,999</td>
<td>No formal process is required although best value for money should be sought at all times and the provisions of the 2013 Regulations must be observed. Advice to be sought from the CCG Associate Director of Procurement and Commercial Development as required.</td>
</tr>
<tr>
<td>£100,000 – below the Public Contract Regulation Light Touch Regime Threshold applicable at the time. (As at 1 January 2018 = £615,278)</td>
<td>Subject to competitive tendering process in order to demonstrate the application of the principles of transparency, openness, equal treatment, proportionality and the delivery of value of money to secure the needs of health care service users. The provisions of the 2013 Regulations must be observed. Advice to be sought from the CCG Associate Director of Procurement and Commercial Development as required.</td>
</tr>
</tbody>
</table>
9.4 Wherever possible the CCGs should procure supplies and services through NHS and Public Sector Contracts and Framework Agreements. Such contracts provide the CCGs with a compliant procurement route through direct award or through mini-competition provided under the framework conditions.

9.5 The CCGs must adhere to NHS England Policy and Guidance for procurement of Management Consultancy Services and Agency Staff.

9.6 All procurement processes must have the relevant governance process sign off before commencement and the contract award must be authorised in accordance with the CCGs’ Scheme of Reservation and Delegation.

10 Competition Waivers

10.1 Competition waivers could be applied to the purchase of goods, the direct award of contract for a new service and the extension of an existing contract where there is no provision for extension.

10.2 The waiving of competitive tendering procedures should not be used to deliberately avoid competition or for administrative convenience or to award further work to a provider originally appointed through a competitive procedure where this would breach the procurement regulations. In the event that CCGs’ officers have a requirement to consider a direct award they should seek advice and guidance from the Associate Director of Procurement and Commercial Development, before committing the CCGs to enter into a contract arrangement or to commit a CCG to expenditure.

10.3 Where a CCGs’ officer wishes to apply for an exemption they shall do so in accordance with the CCGs’ Standing Financial Instructions or Prime Financial Policies and follow the Competition Waiver Action Procedure.

10.4 Approval of request for Competition Waiver shall be in accordance with the CCGs’ Schemes of Reservation and Delegation.

10.5 All decisions arising from an approved Competition Waiver will be reported to the CCGs’ Audit and Governance Committees. Waivers can be requested in the following circumstances:

- Very exceptional circumstances where the Accountable Officer decides that formal tendering procedures would not be practicable and the circumstances are detailed in an appropriate CCG Committee record.
- Specialist expertise/product is required and is available from only one source.
- The task is essential to complete the project, and arises as a consequence of a recently completed assignment and engaging a different provider for the new task would be inappropriate.
There is a clear benefit to be gained from maintaining continuity with an earlier project. However in such cases the benefits of such continuity must outweigh any potential financial advantage to be gained by competitive tendering.

The provision of legal advice and services providing that any legal firm or partnership commissioned by the CCGs is regulated by the Law Society for England and Wales for the conduct of their business (or by the Bar Council for England and Wales in relation to the obtaining of Counsel's opinion) and are generally recognised as having sufficient expertise in the area of work for which they are commissioned.

A consortium arrangement is in place and a lead organisation has been appointed to carry out tendering activity on behalf of the consortium members.

The timescale genuinely precludes competitive tendering. It is important to note that failure to plan the work properly would not be regarded as a justification for a single tender.

10.6 Where a request for Competition Waiver is made relating to a proof of concept or pilot project, the waiver request must include details of the process and timeline for the proof of concept evaluation including exit plan if service does not continue.

10.7 The CCGs will require assurance about potential providers and are required to undertake a due diligence process proportionate to the nature and value of the contract. Where this applies to a direct award or material contract variation, financial and quality assurance checks of suppliers and providers will be expected to be undertaken before entering into a contract which will assess the suitability of the provider using the following criteria:

- Financial viability;
- Economic standing;
- Corporate social responsibility;
- Clinical capacity and capability (where applicable);
- Clinical governance (where applicable);
- Quality/accreditation;
- Compliance with the Public Sector Equality Duty.

11 Forms of Contracts

11.1 All CCGs’ officers need to understand the terms and conditions that apply to a particular contract prior to award.

11.2 Contracts for Supply and Services and Purchase of Goods: All commitments (with exception of framework agreements) must be on NHS standard terms and conditions for the purchase of goods/services or any other standard format defined by Crown Commercial Services, as applicable. Any deviation must be pre-approved by the Associate Director of Procurement and Commercial Development.

11.3 Contracts for Healthcare Services: The NHS Standard Contract is mandated by NHS England for use by commissioners for all contracts for healthcare services other than primary care. In this context, the CCGs’ officers must ensure that:
• In all instances the use of the NHS Standard Contract in any procurement or market intervention should be in accordance with the NHS Standard Contract Technical Guidance relevant in the year of use.
• Consideration is given to the use of the NHS England shorter form version of the Standard Contract, for use in defined circumstances.

11.4 **Primary Care Contracts:** The CCGs' officers shall ensure they use standard contracts for primary care services including:
• PMS (Personal Medical Services) Contract;
• APMS (Alternative Provider Medical Services) Contract;
• GMS (General Medical Services) Contract;
• Pharmacy – LPS (Local Pharmaceutical Service) Contract;
• Dentistry – GDS (General Dental Service) Contract, PDS (Primary Dental Services) Contract.

11.5 In all instances the CCGs' officers involved in procurement or market intervention must develop the contract in accordance with any technical guidance relevant to the contract. The CCGs must have robust contract management processes in place for all contracts.

12 **Modification of Existing Contracts**
12.1 With regard to making variations to existing contracts, procurement advice will be sought to determine whether a proposed variation constitutes a material change which may require the contract to be subject to competition regulations.

13 **Recording of Decision Making**
13.1 The CCGs need to maintain a register of procurement decisions taken, either for the procurement of a new service or any extension or material variation of a current contract. This must include:
• The details of the decision;
• Who was involved in making the decision including the name of the clinical lead, the contract manager, the name of the decision making committee and the name of any other individuals with decision making responsibility;
• A summary of any conflicts of interest in relation to the decision and how this was managed;
• The award decision taken.

13.2 All contract awards should be published in accordance with PCR 2015 and where applicable Contracts Finder.

14 **Sustainable Procurement**
14.1 The NHS is a major employer and economic force across the CCGs’ regions. The CCGs recognise the impact of its purchasing and procurement decisions on the regional economy and the positive contribution it can make to economic and social regeneration.
The CCGs are committed to the development of innovative local and regional solutions, and will deliver a range of activities as part of its market development plan to support this commitment.

14.2 Wherever it is possible and does not contradict or contravene the CCGs' legal obligations, the CCGs will work to develop and support a sustainable local health economy.

15 **Collaborative Procurement**

15.1 Where there is clinical, quality, financial or process benefits to be obtained, the CCGs should consider the option of joint commissioning with other health or local authority commissioners.

15.2 Where procurement is the subject of joint commissioning between several commissioners, or with local authority partners, decision-making must be consistent with the contents of this policy.

15.3 When a procurement process is the subject of joint commissioning with the Local Authority, Local Authorities are subject to the same legislative frameworks (Public Contract Regulations and European Union Procurement Directives), but may not be required to comply with NHS specific guidance and regulations: this will be considered and any issues arising from any differences will be clearly articulated in any joint procurement decision.

15.4 The CCGs should consider the range of collaborative procurement support services available from Commissioning Support Units where they offer potential financial and process benefits to the CCGs.

16 **Use of Information Technology**

16.1 Wherever possible, appropriate information technology systems i.e. E-procurement and E-evaluation methods will be used. These are intended to assist in streamlining the CCGs' procurement processes whilst at the same time providing a robust audit trail. E-Tendering and E-evaluation solutions provide a secure and efficient means for managing tendering activity particularly for large complex procurements. They offer efficiencies to both the CCGs and providers by reducing time and costs in issuing and completing tenders, and particularly to CCGs in respect of evaluating responses to tenders.

17 **Equality and Quality Impact Assessment**

17.1 All public bodies have statutory duties under the Equality Act 2010. The CCGs aim to design and implement services, policies and measures that meet the diverse needs of their service users, population and workforce, ensuring that none are placed at a disadvantage over others. When any change to services is to take place a full Equality and Quality Impact Assessment (EQIA) must be carried out prior to the change within the service.

17.2 All Business Cases relating to commissioning investment/disinvestment decisions will include EQIAs.
18 Stakeholder Engagement

18.1 The CCGs recognise that effective engagement with stakeholders is an essential requirement for all NHS organisations and will offer benefits to the generation of outcome-based service specifications. The CCGs will engage with stakeholders at appropriate times during the commissioning and procurement process. Stakeholder engagement with new and existing providers, members of the public, clinicians and other service users will occur at key points in the service review and procurement process. Any potential conflict of interest issues that arise during the engagement process need to be managed in accordance with the CCGs’ Conflict of Interest policy.

18.2 Where stakeholder involvement is required, consideration will be given as to what is fair and proportionate in relation to the circumstances of the procurement. For the benefits of this policy and in line with the CCGs’ guidance, the terms ‘involve’ and ‘involvement’ are used interchangeably with ‘engagement’, ‘participation’, ‘consultation’ and ‘patient and public voice’. It is recognised that there are many different ways to involve patients and different approaches will be assessed as appropriate depending on the nature of the procurement activity.

19 Conflicts of Interest

19.1 Managing conflicts of interest is needed to protect the integrity of the wider NHS commissioning system and to protect the CCGs from any perceptions of wrong-doing. General arrangements for managing conflicts of interests are set out in the CCGs’ Constitution and Conflicts of Interests Policy.

19.2 A conflict of interest arises where an individual’s ability to exercise judgement or act in one role is or could be impaired or otherwise influenced by that individual’s involvement in another role. For the purposes of the procurement regulations, a conflict will arise where an individual’s ability to exercise judgement or act in their role in the commissioning of services is impaired or otherwise influenced by their interests (or potential interests) in the provision of those services.

19.3 Where any person has an interest in a procurement decision, that person/those persons will be excluded from the decision-making process (but not necessarily from the discussion about the proposed decision). This includes where all practice representatives have a material interest in the decision, for example where the CCGs are considering commissioning services on a single tender basis from all GP practices in the area.

19.4 Where it is not practicable to manage a conflict by simply excluding the individual concerned from participating in relevant decisions or activities, the CCGs will need to consider alternative ways of managing the conflict such as, for example, involving third parties on the Governing Bodies of the CCGs who are not conflicted or inviting third parties to review decisions to provide additional scrutiny.

19.5 The CCGs will, through their conflicts of interests Register, maintain a record of how they manage any conflict that arises between the interests in commissioning the services and the interests involved in providing them. This Register will need to include:

- Details of the individual who was conflicted and their role/position within the CCG;
- The nature of their interest in the provision of services;
• When the individual’s interest in the provision of the services being commissioned was declared and how;
• Details of the steps taken to manage the conflict;
• The individual’s involvement in the procurement process.

20 Freedom of Information

20.1 Section 1 of the Freedom of Information (FOI) Act 2000 gives a general right of access from 1 January 2005 to recorded information held by the CCGs, subject to certain conditions and exemptions. This information may be held in both manual and electronic form in accordance with the Data Protection Act 1998 and may be disclosed to third parties in accordance with the Act.

20.2 When preparing to enter into contracts, the CCGs must carefully consider their obligations under FOI and ensure any bidders/contractors are aware these will contain terms relating to the disclosure of information by them. The CCGs may be asked to accept confidentiality clauses, for example to the effect that information relating to the terms of the contract, its value and performance will not be disclosed. FOI recognises that there will be circumstances and respects in which the preservation of confidentiality between public authority and contractor is appropriate, and must be maintained, in the public interest. However, it is important that the CCGs make the contractor aware of the limits placed by FOI on the enforceability of such confidentiality clauses relating to the disclosure of information.

21 Communication, Monitoring and Review (including Staff Training)

21.1 The CCGs will establish effective arrangements for communicating the requirements of this policy. This will include all new starters to the organisation being briefed on the requirements of this policy as part of their induction to the CCGs.

21.2 The CCGs will establish formal training and updates for all staff. Mandatory training will be provided to all staff who undertakes a commissioning or contacting role.

21.3 The implementation of this policy, and the effectiveness of the arrangements detailed within it, will be monitored by the CCGs’ Strategic Commissioning Committees, and Audit and Governance Committees.

21.4 This policy will be reviewed by the CCGs’ policy author and recommendations to amend will be submitted to the Strategic Commissioning Committees for approval.

22 Equality and Diversity Statement

22.1 The CCGs pay due regard to the requirements of the Public Sector Equality Duty (PSED) of the Equality Act 2010 in policy development and implementation, both as commissioners and as employers.

22.2 As a commissioning organisation, we are committed to ensuring our activities do not unlawfully discriminate on the grounds of any of the protected characteristics defined by the Equality Act, which are age, disability, gender re-assignment, marriage and civil partnership, pregnancy and maternity, race, religion or belief, sex and sexual orientation.
22.3 We are committed to ensuring that our commissioning activities also consider the disadvantages that some people in our diverse population experience when accessing health services. Such disadvantaged groups include people experiencing economic and social deprivation, carers, refugees and asylum seekers, people who are homeless, workers in stigmatised occupations, people who are geographically isolated, gypsies, Roma and travellers.

22.4 As employers, we are committed to promoting equality of opportunity in recruitment, training and career progression and to valuing and increasing diversity within our workforce.

22.5 To help ensure that these commitments are embedded in our day-to-day working practices, an Equality Impact Assessment has been completed for, and is attached to, this policy.

23 **Policy Non-Compliance**

23.1 The CCGs' officers must comply with this policy and the associated CCGs' policy and procedures at all times. Failure to comply may result in disciplinary action in accordance with the relevant CCGs' disciplinary procedure.

23.2 In the event of non-compliance, full details of the non-compliance, any justification for non-compliance and the circumstances around the non-compliance must be reported to the CCGs' Audit and Governance Committees' next formal meeting for action or ratification.

23.3 The CCGs' officers are encouraged to be proactive in relation to the policy compliance and to raise compliance issues in early stages of the procurement process to prevent policy and legal non-compliance.

23.4 The CCGs' officers must comply at all times with the Standard of Business Conduct Policy, the CCGs' Fraud, Bribery and Corruption Policy and any other corporate procedures and governance policies.
# Appendix A - Equality Impact Assessment for Procurement Policy

<table>
<thead>
<tr>
<th>Date of assessment:</th>
<th>July 2019</th>
</tr>
</thead>
</table>

For the policy, and its implementation, please answer the questions against each of the protected characteristic and inclusion health groups:

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<thead>
<tr>
<th>Characteristic</th>
<th>Yes</th>
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<tbody>
<tr>
<td>Age</td>
<td></td>
<td>No</td>
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<td>N/A</td>
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</tr>
<tr>
<td>Disability</td>
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<td>N/A</td>
<td>N/A</td>
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<tr>
<td>Gender reassignment</td>
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<td>N/A</td>
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<tr>
<td>Marriage and civil partnership</td>
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<td>No</td>
<td>N/A</td>
<td>N/A</td>
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<tr>
<td>Pregnancy and maternity</td>
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<td>N/A</td>
<td>N/A</td>
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<tr>
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<tr>
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<tr>
<td>Sex</td>
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<tr>
<td>Carers</td>
<td></td>
<td>No</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
</tbody>
</table>

1 A person belonging to a particular age (for example 32 year olds) or range of ages (for example 18 to 30 year olds).
2 A person has a disability if she or he has a physical or mental impairment which has a substantial and long-term adverse effect on that person's ability to carry out normal day-to-day activities.
3 The process of transitioning from one gender to another.
4 Marriage is a union between a man and a woman or between a same-sex couple.
   Same-sex couples can also have their relationships legally recognised as 'civil partnerships'.
5 Pregnancy is the condition of being pregnant or expecting a baby. Maternity refers to the period after the birth, and is linked to maternity leave in the employment context. In the non-work context, protection against maternity discrimination is for 26 weeks after giving birth, and this includes treating a woman unfavourably because she is breastfeeding.
6 Refers to the protected characteristic of race. It refers to a group of people defined by their race, colour, and nationality (including citizenship) ethnic or national origins.
7 Religion refers to any religion, including a lack of religion. Belief refers to any religious or philosophical belief and includes a lack of belief. Generally, a belief should affect your life choices or the way you live for it to be included in the definition.
8 A man or a woman.
9 Whether a person's sexual attraction is towards their own sex, the opposite sex, to both sexes or none. https://www.equalityhumanrights.com/en/equality-act/protected-characteristics
10 Individuals within the CCGs which may have carer responsibilities.

This policy provides guidance, accountability and clarity on how an organisation operates. It will support consistent and transparent decision-making for all members of the CCGs’ workforce.